

aCentre for innovation and technology transfer (CITT) for laser projects ELI Beamlines (Extreme Light Infrastructure) and HiLASE is focused on technology transfer and commercialization outputs, one of the most modern laser equipment in Europe. In our team we are looking for a suitable candidate for a position:

BUSINESS DEVELOPMENT MANAGER

Business development manager actively search for suitable options for technology transfer and commercialization of technologies arising in the centres of ELI Beamlines and HiLASE in the application sphere.

The suitable candidate will be responsible for:

- Active search of technology transfer options and commercialization outputs ELI Beamlines and HiLASE
- Development of relations with the sphere of application on the client principle
- Informing the wide professional public with the possibilities of commercial cooperation with ELI Beamlines and HiLASE
- Preparation of the marketing plan CITT
- Coordinating the preparation of marketing and promotional campaigns
- Coordination of marketing promotion of CITT with ELI Beamlines and HiLASE
- Coordination of the participation of CITT in professional networking
- Providing feedback on current trends and requirements in the application sphere
- Maintaining of existing CITT client's contacts, regular follow-up of relevant contacts

Requirements:

- University education, preferably in technical or economic specialization
- Advanced knowledge of marketing and promotion methods and procedures
- At least 2 years of relevant working experience in the field of marketing and promotion of high technology, ideally laser technology
- Ability of independent networking at the international level
- Excellent knowledge of English language, good knowledge of other language, the knowledge of other languages is beneficial
- High working initiative and willingness to learn client oriented thinking
- Self-reliance, strategic and analytical thinking
- Excellent communication and negotiation skills, patience and representative performance
- Willingness to travel, driving licence group B

We offer:

- The opportunity to participate in this unique scientific project
- Career growth, professional education
- Competitive and motivating salary
- 5 weeks of holidays and other employee benefits
- Pleasant work environment

Applications and motivation letter should be sent to Mrs Mirka Svobodová, HR Project Manager (svobodova@fzu.cz, <tel:+420266052547>, +420733690901). Please include the following text in your cover letter, to allow us to process your personal details:

I agree that, according to the decree 101/2000 coll.(Czech Republic), my personal details sent to FZU AV CR, v.v.i. , Na Slovance 2, 18221 Praha 8, Czech Republic can be used for the purpose of obtaining employment and management of database of employment candidates. This permission is given for the period of one year and can be at any time withdrawn by giving a notice in writing.